

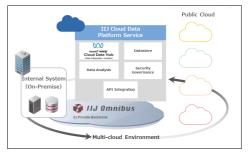


# ASTERIA Warp Adopted into IIJ Cloud Data Platform Service as Data Integration Platform, Tapping into Growing iPaaS\*1 Market

Tokyo -- Dec. 12, 2022 -- Asteria Corporation (Japan listed, Security Code: 3853) today announced a collaboration with Internet Initiative Japan Inc. (IIJ), Tokyo-based leading Internet access and comprehensive network solutions provider: Asteria's core product ASTERIA Warp (hereinafter abbreviated as "Warp") has been adopted into a data integration service that promotes data utilization using the cloud, IIJ Cloud Data Platform Service, as a data integration platform. The new service will launch on Dec. 21.

## ■ Main Features Warp Provides through IIJ Cloud Data Platform Service

Warp is a data integration tool which has held the largest share of the domestic enterprise data integration software market (EAI/ESB) for the 16th straight year\*2. IIJ Cloud Data Platform Service offers three types of specs based on each of the three Warp products -- Warp Core+, Warp Standard, Warp Enterprise. The service provides about 90 types of adapters, which can integrate with cloud services and systems without coding.



Based on the collaboration, Warp will be offered as a managed cloud service\*3 and tap into the iPaaS market which has vast growth potential.

Main Adaptor	Standard Feature	Slack, CSV, PDF, HTML, etc.
	Option*4	Microsoft, AWS, Google, Salesforce, kintone, etc.
Warp specs which will be incorporated into the IIJ	Entry	-Specs developed based on Warp Core+
	Starting at 120,000 yen/month	-Equipped with minimal data integration functions
	Standard	-Specs developed based on Warp Standard
	Starting at 290,000 yen/month	-Equipped with more data integration functions than the Entry edition
service (No initial fee required)	Enterprise Starting at 350,000 yen/month	-Specs developed based on Warp Enterprise
		On top of the functionality of the Standard edition, this edition is
		capable of large-scale, high-volume processing.

### ■Background

As data utilization efforts are advancing, such as the promotion of enterprise digital transformation (DX), digital government, and smart city concepts, multi-cloud system — the combined use of on-premise and cloud infrastructure — is spreading. Demand for integrating data that is distributed across on-premise and cloud services and using it freely is growing; however, in a multi-cloud environment, data integration between systems is becoming increasingly complex, and the development of interfaces for data integration is costly and time-consuming, while ensuring that highly confidential data stored on-premises can be handled securely in the cloud is seen as a challenge.

IIJ has developed IIJ Cloud Data Platform Service which allows for secure data handling in a safe network environment with data masking (confidentiality) functions intended to hide highly confidential data, and the use of closed networks. The service also enables smooth multi-cloud data integration. As the engine for data integration, it has adopted Warp, which allows users to develop data integration system without coding and offers a range of adaptors.

Internet Initiative Japan Inc. (IIJ) chose ASTERIA Warp as the core engine for the data integration function of the "IIJ Cloud Data Platform Service" in order to connect data distributed across on-premise environments. We think the strengths of Warp lie in its outstanding UI and integration capabilities with various systems. By providing this service, IIJ will promote the use of cloud computing and data by enterprises and contribute to the promotion of DX in the Japanese market.

SOMEYA Naoshi Executive Officer and Division Director of Cloud Division, Internet Initiative Japan Inc.

#### **■**Business Plan of Warp

The Asteria's Warp business has been expanding steadily with the number of companies which have introduced the product exceeding 9,800. It has held the largest share of the domestic enterprise data integration software market (EAI/ESB) for 16 consecutive years. In addition to the data coordination needs from DX projects seen across a wide range of industries and such demands related to the revised electronics books preservation act, the new market is expanding -- the demand related to the invoice system compliance is also expected to increase.

Going forward, Asteria will continue to expand sales of Warp's functions to link with diverse data sources to different industries, and by taking advantage of its no-code feature, it will support the use of data to solve social issues such as IT human resource shortages, and contribute to the promotion of business efficiency and automation.

- \*1: Integration Platform as a Service (iPaaS) is a suite of cloud services enabling the management and integration of services and applications distributed across cloud environments
- \*2: According to the "Overview of software marketing in 2022— the EAI/ESB market edition" published by Techno Systems Research Co. EAI/ESB stands for Enterprise Application Integration and Enterprise Service Bus, respectively, and is the enterprise data integration product category.
- \*3: Their responsibilities include installation and operation of software needed to use the service, and support
- \*4: Additional fee required for optional adaptors

<Reference>Press release from IIJ <a href="https://www.iij.ad.jp/en/news/pressrelease/2022/pdf/clouddatahub">https://www.iij.ad.jp/en/news/pressrelease/2022/pdf/clouddatahub</a> <a href="https://www.iij.ad.jp/en/news/pressrelease/2022/pdf/clouddatahub</a> <a href="https://www.iij.ad.jp/en/news/pressrelease/2022/pdf/clouddatahub">https://www.iij.ad.jp/en/news/pressrelease/2022/pdf/clouddatahub</a> <a href="https://www.iij.ad.jp/en/news/pressrelease/2022/pdf/clouddatahub">https://www.iij.ad.jp/en/news/pressrelease/2022/pdf/clouddatahub</a> <a href="https://www.iij.ad.jp/en/news/pressrelease/2022/pdf/clouddatahub">https://www.iij.ad.jp/en/news/pressrelease/2022/pdf/clouddatahub</a> <a href="https://www.iij.ad.jp/en/news/pressrelease/2022/pdf/clouddatahub">https://www.iij.ad.jp/en/news/pressrelease/2022/pdf/clouddatahub</a> <a href="https://www.iij.ad.jp/en/news/pressrelease/2022/pdf/clouddatahub</a> <a href="https://www.iij.ad.jp/en/news/pressrelease/2022/pdf/clouddatahub</a> <a href="https://www.iij.ad.jp/en/news/pressrelease/2022/pdf/clouddatahub</a> <a href="https://www.iij.ad.jp/en/news/pdf/en/news/pdf/en/news/pdf/en/news/pdf/en/news/pdf/en/news/pdf/en/news/pd

#### ■About Internet Initiative Japan Inc.

Founded in 1992, IIJ is one of Japan's leading Internet-access and comprehensive network solutions providers. IIJ and its group companies provide total network solutions that mainly cater to high-end corporate customers. IIJ's services include high-quality Internet connectivity services, systems integration, cloud computing services, security services and mobile services. Moreover, IIJ has built one of the largest Internet backbone networks in Japan that is connected to the United States, the United Kingdom and Asia. IIJ was listed on the Prime Market of the Tokyo Stock Exchange in 2022.

For more information, visit <a href="https://www.iij.ad.jp/en/">https://www.iij.ad.jp/en/</a>

#### ■ About Asteria Corporation

Established in 1998 as Infoteria Corporation, Asteria developed its first no-code product in 2002. It sells software and services which connect a variety of in-house computers and devices. Its key product, ASTERIA Warp, is middleware which integrates data in different computer systems without coding. As of end-September 2022, 9,809 companies, mainly large and medium ones, had introduced the product. Another product, Handbook, allows users to carry around materials used for sales activities and meetings as well as product catalogues in electronic files on smartphones and tablets. A total of 1,670 companies and public institutions had adopted the product through end-September 2022.

For more information, visit https://www.asteria.com/jp/en/

## **■**About ASTERIA Warp

ASTERIA Warp, the No. 1 EAI/ESB product in the Japanese market for 16 consecutive years, is middleware that allows data from different computer systems to be linked without coding. The product has been highly received for its ability to implement complex logic needed to connect and convert data between systems — from mainframes and cloud servers to spreadsheet software — without programming. The subscription version, ASTERIA Warp Core, is also available for a minimum monthly fee of 30,000 yen with no initial fees required. Core, with its select functions of ASTERIA Warp, enables business automation and data utilization by quickly linking with systems and services.

For more information, visit <a href="https://www.asteria.com/jp/en/warp/feature/">https://www.asteria.com/jp/en/warp/feature/</a>

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